

# CUSTOMER SOUNDBITE | HEALTHCARE SECTOR

## BLACK PEAR SOFTWARE

redcentric  
business technology. managed.

### LINE OF BUSINESS

Design and delivery of eHealth interoperability and integration toolkits and clinical workflow applications to provide real-time access to accurate patient information, outcomes, service availability and transfer of care.

### REQUIREMENT

A network provider that could facilitate Black Pear's interoperable clinical application solution integration with the Spine that joins together over 23,000 healthcare IT systems in 20,500 organisations, and enables secure and compliant Black Pear SaaS delivery via N3 to NHS Consumers.

### RATIONALE

Black Pear wanted to extend its use of AWS to include production systems and SaaS delivery to be able to:

- Devote more effort to application development than infrastructure management
- Leverage AWS's hyperscale resources and capabilities to accelerate delivery, underpin agility and bolster security
- Achieve significant economies while optimising performance and output.

### CLIENT VERDICT

**"Kudos to Redcentric for being the only provider to have already recognised the need for N3/HSCN connectivity to AWS when we came calling, and to make possible what was a key strategic and operational advance for Black Pear. Praise too for their very professional, straightforward approach, from the clarity and precision of the costings to the on-time, to-plan deployment via AWS Direct Connect."**

DUNMAIL HODKINSON, CTO



Black  
Pear  
Software



CALL: 0808 164 3515 | EMAIL: [HSCN@redcentricplc.com](mailto:HSCN@redcentricplc.com) | VISIT: [www.redcentricplc.com/public-sector](http://www.redcentricplc.com/public-sector)